

# SBD Manufacturing & Distribution

## Comparative Sales Analysis

Customer Name	Current Year		Last Year		Difference	
	P-T-D	Y-T-D	P-T-D	Y-T-D	P-T-D	Y-T-D
<b>Sales Rep: BARNES</b>						
Bellwether Garden Supply	0.00	0.00	0.00	15,473.50	0.00	-15,473.50
Garden Supplies Etc.	0.00	0.00	0.00	24,803.00	0.00	-24,803.00
Landscape Inc.	0.00	0.00	2,498.25	2,498.25	-2,498.25	-2,498.25
<b>Sales Rep Total :</b>	<b>0.00</b>	<b>0.00</b>	<b>2,498.25</b>	<b>42,774.75</b>	<b>-2,498.25</b>	<b>-42,774.75</b>
<b>Sales Rep: FARLEY</b>						
Bellwether Discount Supplies	0.00	0.00	17,230.96	17,230.96	-17,230.96	-17,230.96
Landscape Inc.	0.00	0.00	0.00	0.00	0.00	0.00
Thompson Nursery	0.00	0.00	0.00	8,898.50	0.00	-8,898.50
<b>Sales Rep Total :</b>	<b>0.00</b>	<b>0.00</b>	<b>17,230.96</b>	<b>26,129.46</b>	<b>-17,230.96</b>	<b>-26,129.46</b>
<b>Sales Rep: GORMAN</b>						
Garden Supplies Etc.	0.00	0.00	684.48	684.48	-684.48	-684.48
Kernel Wholesale Club	0.00	0.00	0.00	9,190.51	0.00	-9,190.51
<b>Sales Rep Total :</b>	<b>0.00</b>	<b>0.00</b>	<b>684.48</b>	<b>9,874.99</b>	<b>-684.48</b>	<b>-9,874.99</b>
<b>Sales Rep: TOMLIN</b>						
Bellwether Discount Supplies	0.00	0.00	10.00	10.00	-10.00	-10.00
Thompson Nursery	0.00	0.00	5,999.00	5,999.00	-5,999.00	-5,999.00
<b>Sales Rep Total :</b>	<b>0.00</b>	<b>0.00</b>	<b>6,009.00</b>	<b>6,009.00</b>	<b>-6,009.00</b>	<b>-6,009.00</b>
<b>GRAND TOTAL REPORT:</b>	<b>0.00</b>	<b>0.00</b>	<b>26,422.69</b>	<b>84,788.20</b>	<b>-26,422.69</b>	<b>-84,788.20</b>